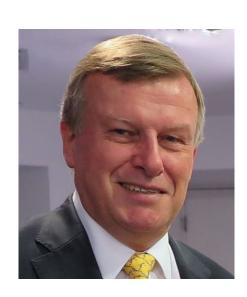
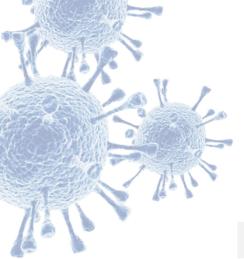


#### introduction



David Whitwam is a long-term resident of Hong Kong. He is Executive Director of Mace Consulting Ltd and since 2004 has been Chair of the New Zealand Chamber of Commerce in Hong Kong. David represents the New Zealand business sector on the Hong Kong Government's International Business Committee and has served on other Hong Kong Government committees as well as publishing a weekly e-news focused on the economic relationship between New Zealand and Hong Kong.

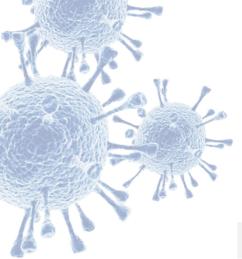
David was appointed to the Advisory Board of the International MBA of Victoria University of Wellington presented at the Asia Pacific Institute of Business and Chinese University of Hong Kong from 2011-2014, and is an appointed member of the World Class New Zealand network by KEA New Zealand. David holds a postgraduate qualification in Business Administration from the University of Leicester, United Kingdom.



**Covid-19: Comparison** 

	New Zealand	Hong Kong
Population	5,000,000	7,482,500
Population Density	18/km <sup>2</sup>	6,777/km <sup>2</sup>
Land Area	268,021km <sup>2</sup>	1,106km²
COVID-19 Confirmed	1,513	1,162
COVID-19 Fatalities	22	5
COVID-19 Recoveries	1,482	1,078
COVID-19 Net Status	9	79

Data as at 22 June 2020 : COVID-19 Data Source Roylabs Stats

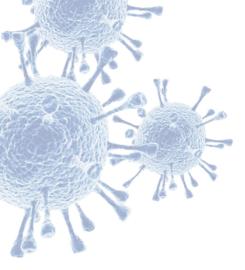


## **Covid-19: Comparison**

Hong Kong fatalities occurred on 31/1, 14/2, 26/2 and 1/3, 20/6 2020

	New Zealand	Hong Kong
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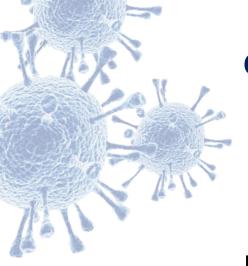
Proximity to Mainland China

Density of population

Reliance on public transport

Significant arrivals and departures by rail and air

Sensitive business structure



Proximity to the Wuhan epicentre

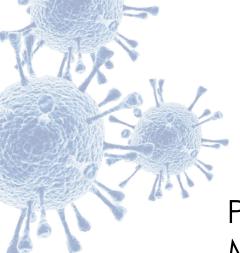






- Daily direct Hi-speed rail link
   (Hong Kong / Beijing / Hong Kong)
   (Hong Kong / Tianjin / Hong Kong)
- Multiple direct air links
- Direct motorway road links



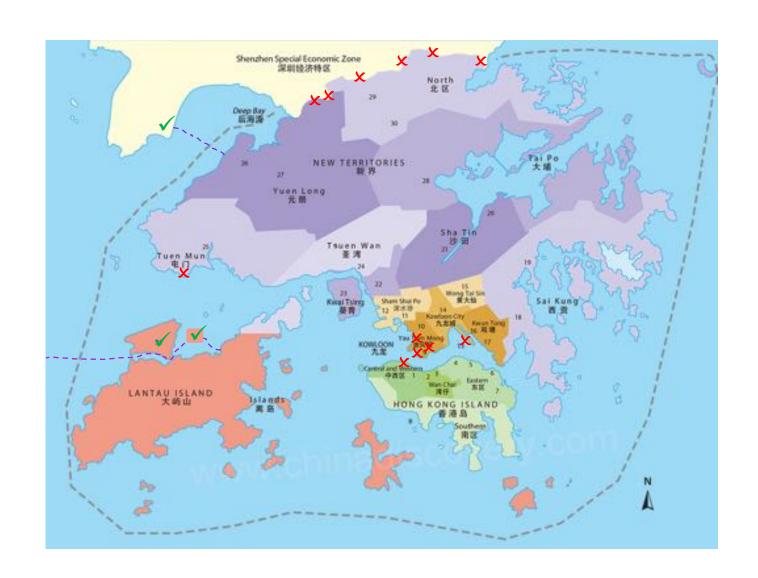


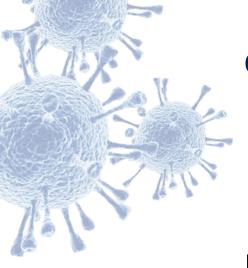
## Proximity to Mainland China

- Border crossings: 14
- Land, air and sea
- 24/7 border facilities
- Land borders (2019)

   ⇒ 236,170,478/year

   ⇒ 647,042/day
- ~27,000 school kids/day
- 150 family migrants/day





## Density of Population

2,807,200 apartments of which

Public: 825,200

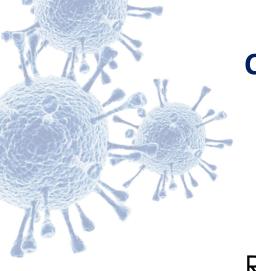
• Subsidised: 410,500

• Private: 1,571,500

Population density: 6,777/km<sup>2</sup>

Flat density: 2,648/km<sup>2</sup>





## Reliance on public transport

Passenger trips per day:

• MTR & Light Rail: 5.4m

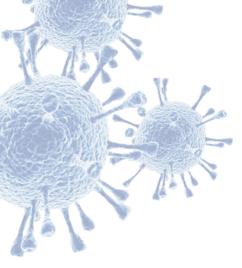
• Franchised Bus: 2.8m

• Minibus: 1.5m

• Taxi: 0.9m

• Ferries: 0.15m



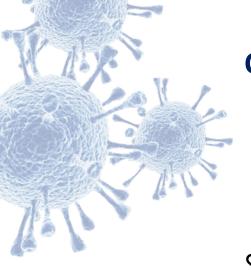


Significant arrivals and departures by sea, rail and air

#### Per year:

- 49m pax by air (2019)
  =120 airlines/220 destinations
- 5.1m tonnes cargo
- 427,766 flights
- 25,410 ship arrivals
- 149,200 local vessels
- 259m tonnes local cargo
- 19.6m TEU

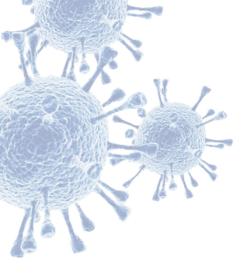




## Sensitive business Structure

- Global banking
- Stock Market
- Fintech
- Start-up Culture
- Narrow margins

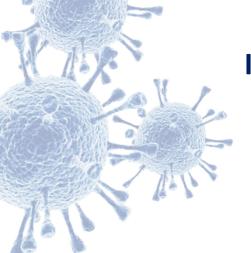




## **Initial response**

#### **Emergency Arrangements**

04 January	Serious Response Level activated
06 January	Steering Committee formed
08 January	Novel coronavirus legislated into relative Ordinance
23 January	Quarantine centre activated (two confirmed cases)
24 January	Hi-speed rail HKG > Wuhan suspended
25 January	Emergency Response Level activated
25 January	Health declarations by inbound travellers from mainland
27 January	Hubei residents banned from entry
28 January	China suspends group visas from mainland to Hong Kong
30 January	Flights between HKG and mainland reduced by 50%
30 January	Hi-speed rail services to mainland fully suspended



## **IMMEDIATE RESPONSE**







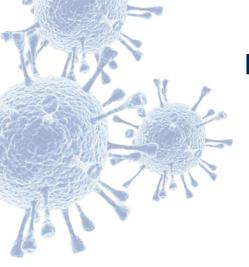








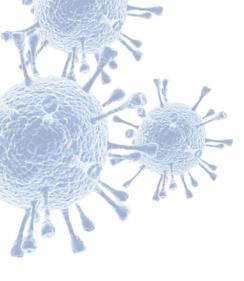




## **Initial Response**

## **Emergency Arrangements**

01 February	Body temperature checks for all passengers at HKIA	
04 February	Land borders closed (except two)	
04 February	All ferry services suspended (Mainland and Macau)	
05 February	Ocean cruise terminals suspended	
07 February	Mainland ceases issuing business visit endorsements	
03 April	Operating hours reduced at remaining land borders	
05 April	Cross border shuttles at remaining land borders reduced	



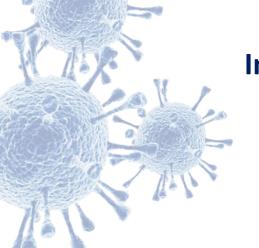
## **Initial response**

#### **Prevention of Imported Cases**

08 March	Health declarations expanded to all arriving passengers	
25 March	Non-Hong Kong residents arriving by air denied entry	
25 March	Mainland, Macau and Taiwan with travel history banned	
25 March	Transit facilities at HKIA suspended	
25 March	All arrivals from Macau and Taiwan go to 14 day quarantine	
08 April	All arrivals take COVID-19 test at Asia World Expo (AWE)	
09 April	Asymptomatic arrivals from UK to wait for test results at AWE	
13 April	All arrivals from US and EU to wait for test results at AWE	

Effect of measures on arrivals:

01 January	421,844
15 January	372,755
31 January	140,859
04 February	69,812
16 April	1,056



## **Intermediate RESPONSE**





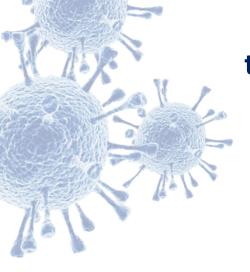




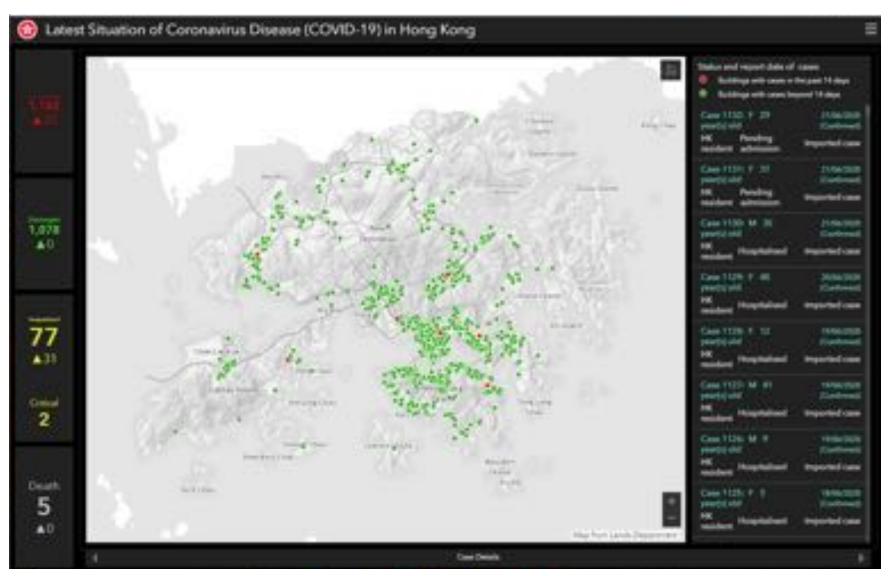


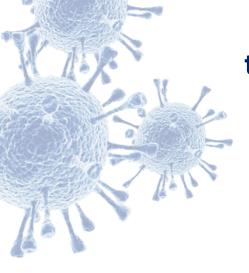






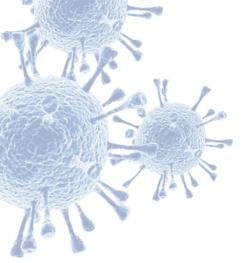
#### transparency





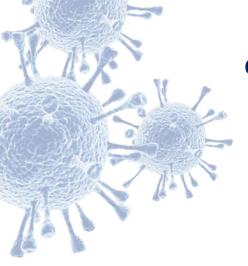
#### transparency





## **REPATRIATION FLIGHTS**





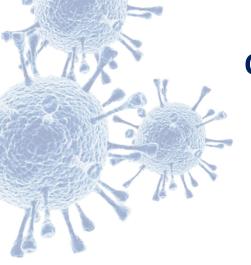
## objectives

Keep confirmed cases to a low level

Prevent large scale outbreak

Care for the sick

Ensure economic recovery



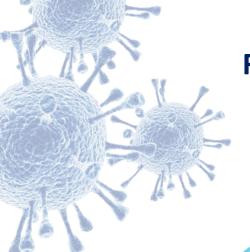
#### **CORE SUPPORT MEASURES**

Keep workers employed

Help business to stay afloat

Relieve the financial burden on individuals and businesses

Help the economy recover once the epidemic is contained



#### **Face masks**



Initial supply issues

Shortage in hospitals and clinics



Set up local production with HK\$3m subsidy each

(x15)

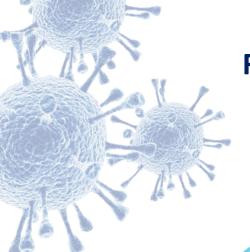
## **HKRITA**

Created washable (60 washes) facemasks.

Made in Vietnam



Oversupply



#### **Face masks**



Initial supply issues

Shortage in hospitals and clinics



Set up local production with HK\$3m subsidy

(x15)

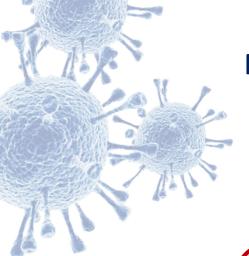


facemasks. Made in

Vietnam

(60 washes)

Oversupply





HK\$10,000 (NZ\$2,000) cash pay-out to each permanent resident



MTR 20% fare concession from 1 July for six months

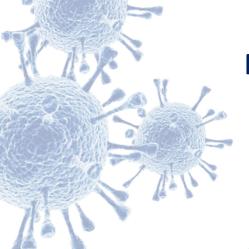


Public Transport Fare Subsidy above HK\$200 (NZ\$40) monthly spend



Interest free deferral of student loan repayments

Additional HK\$1,000 (NZ\$200) per student under Grant Scheme (all tiers)





Relieve the tax burden



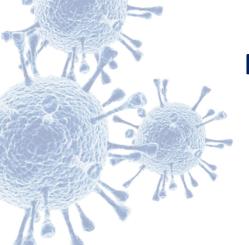
Reduction in Salaries Tax by 100% up to ceiling of HK\$20,000 (NZ\$4,000)



Deadline extension for tax payment of three months



Waiver of rates on residential property for a year up to HK\$1,500 (NZ\$300) per quarter



#### Supporting people in need



Extra one month Old Age, Old Age Living and Disability Allowances

Pay one month's rent for public housing tenants



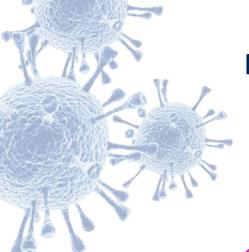
Working Family
Allowance
recipients receive
two-month
allowance



Student Financial
Assistance
recipients
receive grant of
HK\$4,640
(NZ\$928)



Monthly allowance of HK\$1,000 (NZ\$400) to cleansing workers, toilet attendants and security staff for at least four months



#### Grants and subsidies



One off grant to holders of food licence of HK\$80,000 to HK\$200,000 (NZ\$16,000 to NZ\$40,000). Total allocation HK\$3.1billion (NZ\$620m)



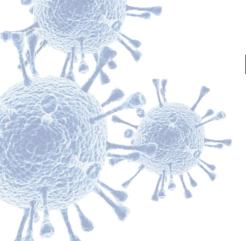
480,000 construction workers and 7,000 construction companies receive grant. Total allocation to date HK\$700m (NZ\$140m)



Qualifying retail shops receive grant of HK\$80,000 (NZ\$16,000). Total allocation to date HK\$400m (NZ\$80m)



Arts organisations and freelance artists support scheme assists payments of salaries and contractors. Total allocation to date HK\$66m (NZ\$13m)



#### Grants and subsidies



Subsidy to travel agents of HK\$20,000 to HK\$200,000 (NZ\$4,000 to NZ\$40,000)



Tour guides monthly subsidy of HK\$5,000 for six months (NZ\$1,250)



Hotels receive subsidy of HK\$300,000 to HK\$400,000 (NZ\$60,000 to NZ\$80,000)



Tour coach drivers get a subsidy of HK\$10,000 (NZ\$2,000)



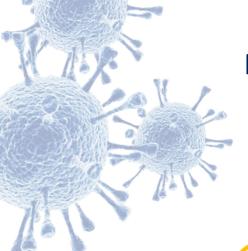
Bus companies receive 100%
R&M and insurance reimbursement for six months







Taxis, hire car, minibus owners receive subsidy of HK\$30,000 (NZ\$6,000) and drivers receive HK\$6,000 (NZ\$1,250) each per month for six months



#### Grants and subsidies



One off subsidy of HK\$1,000,000 (NZ\$200,000) per aircraft to eligible airlines



Grant of HK\$80,000 (NZ\$16,000) to catering outlets at schools and universities



Subsidy of HK\$7,500 (NZ\$1,500) for each employed construction worker



Grant to each registered sports coach of HK\$7,500 (NZ\$1,500)



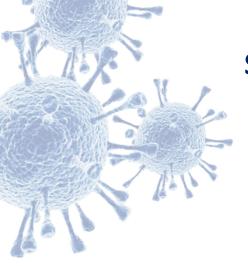
Option to adapt as required







Subsidy paid to licenced catering outlets ranging from HK\$250,000 to HK\$2,200,000 (NZ\$50,000 to NZ\$440,000) on proviso of no redundancies



#### **Support enterprises**



SME Financing
Guarantee Scheme
to provide 100%
guarantee on low
interest
concessionary loans.
Maximum loan
amounts between
HK\$4m and HK\$18m
(NZ\$0.8m and 3.6m).
Commitment
HK\$50billion
(NZ\$10billion)

# %

Profits tax
(i.e. company tax)
reduced by 100%
up to a ceiling of
HK\$20,000 (NZ\$4,000)
Thereafter 8.25% on
first HK\$2m
(NZ\$400,000) and
16.5% thereafter.

75% waiver of water and sewage charges for twelve months



Rates on nondomestic property waived 2020/21 year capped at HK\$5,000 (NZ\$1,000)

#### Easing cashflow

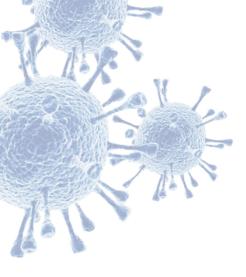
Business registration fees waived

75% rent concession to tenants of government owned commercial property



75% electricity
charges subsidy for
eight months
capped at HK\$5,000
per month
(NZ\$1,000)

Two year interest free deferral of loan repayments due to government by schools



### **Retaining jobs**

#### ESS Employment Support Scheme: HK\$81billion (NZ\$16billion)

Wage subsidy to each employee that contributes to the Mandatory Provident Scheme (MPF) of 50% of salary capped at HK\$18,000 per month (NZ\$3,600) for six months. Employers must retain FTE status throughout the subsidy period (i.e. no redundancies.

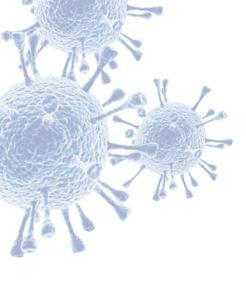
One-off lump sum grant of HK\$7,500 (NZ\$1,500) to 215,000 self employed persons who have contributed to MPF.

Persons not qualifying above will have access to sector specific schemes.

Temporary relaxation of asset limits for ablebodied applicants under Comprehensive Social Security
Assistance Scheme.

Investment of HK\$6billion (NZ\$1.2billion) to create 30,000 jobs across multiple skill sets, including graduates, grassroots workers, professionals, technicians and middle level workers.

Government to recruit 10,000 civil servants and create 5,000 short term intern positions for young persons



### **Retaining jobs**

#### ESS Employment Support Scher

Wage subsidy to each employee (MPF) of 50% of salary capped at HK\$, must retain FTE status throughout the subsidy.

As at 15 June 2020, total of 428,659 business had successfully applied for ESS. First batch totalling HK\$4.8billion has been disbursed benefiting an initial 200,000 employees

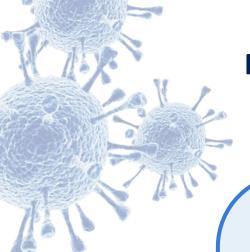
One-off lump sum grant of HK\$7,500 (NZ\$1,500) to 2 self employed persons who have contributed to MPF.

Persons not qualifying above will have access to sector specific schemes.

Temporary relaxation of asset limits for ablebodies applicants under Comprehensive Social Security Assistance Scheme.

Investment of HK\$6billion (NZ\$1.2billion) to create 30,000 jobs across multiple skill sets, including graduates, grassroots workers, professionals, technicians and middle level workers.

Government to recruit 10,000 civil servants and create 5,000 short term intern positions for young persons



#### **Retaining jobs**

#### Job advancement

Matching grants for upskilling in public and private sectors. Allocation of HK\$100million (NZ\$20million)

Provide HK\$2.5billion (NZ\$500million) to the Employees Retraining Board to include an month allowance of HK\$5,800 to eligible trainees

Allocate HK\$90million (NZ\$18million) to Employees Retraining Board to cover addition workload

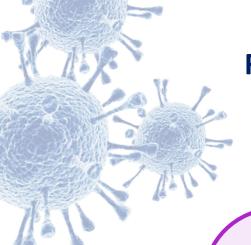
Provide HK\$30million (NZ\$60million) in training subsidies to the construction industry

Support 3,000 enterprises and 40,000 individuals to adopt new technologies. Allocation of HK\$500million (NZ\$100million)

Subsidise public and private sectors to deploy 5G tech, subject to HKD500,000 (NZ\$100,000) cap per project

Assist the legal sector to procure and upgrade information technology systems.

Provide online Dispute Resolution Services for disputes arising from COVID-19. Allocated HK\$70million (NZ\$14million)



#### **Financial impact**

#### **Statistics**

Budget deficit for year increased to HK\$280billion (NZ\$56billion)

COVID-19 Support Packages total: HK\$120.0b + HK\$137.5b = HK\$257.5billion

Total Money Supply (Q4 2019): M1 HK\$ 2,469,077,000,000

M2 HK\$ 14,745,872,000,000

M3 HK\$ 14,786,375,000,000

Foreign Currency Reserve Assets: US\$ 437,600,000,000 (HK\$3.4 trillion)

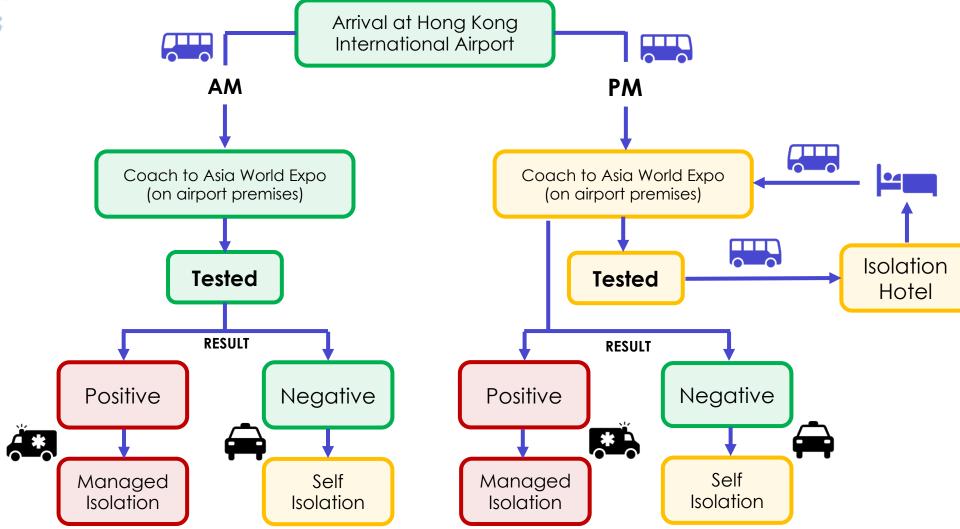
Exchange Fund (Monetary Base): HK\$ 1,686,590,000,000 Exchange Fund (Foreign Assets): HK\$ 3,573,992,000,000 Exchange Fund (Foreign Liabilities): HK\$ 476,000,000

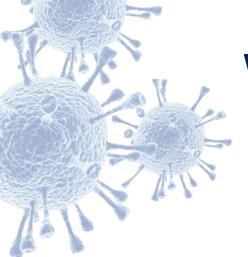
Rainy day "Future Fund" of HKD224.5billion

Self isolation 14 days:

•

## **Arriving in hong kong**





#### Where to now?



Hong Kong Government takes a 6% shareholding in Cathay Pacific

Total investment package:
HKD30billion
(NZ\$6billion)

Observer shareholders

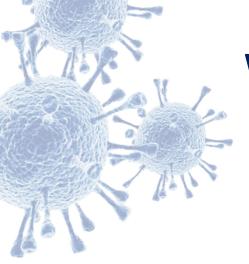


#### HONG KONG MONETARY AUTHORITY 香港金融管理局

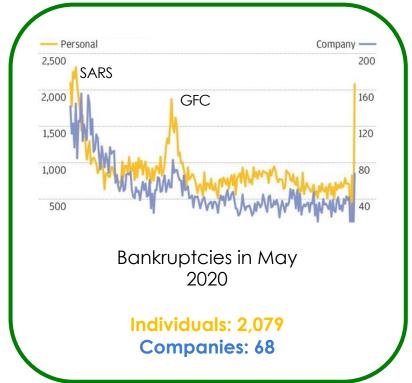
Hong Kong Government creates Hong Kong Growth Portfolio

Partnership with private equity funds

Using HKD22billion (NZD4.4billion) (10% of HKD224.5billion Future Fund)



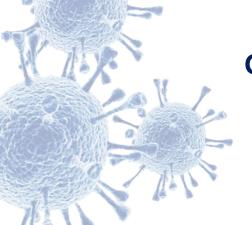
#### Where to now?





Dollar for dollar subsidy scheme to encourage early deployment of 5G capabilities.

Subject to a cap of HK\$500,000 (NZ\$100,000)



## **GRADUAL REOPENING**







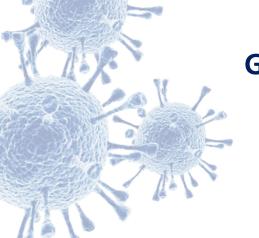












### **GRADUAL REOPEING**





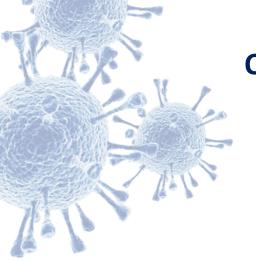












## **QUESTIONS AND ANSWERS**

